



Pilot and Proof of Concept Agreement

Agreement _____ · Date _____

1. Parties

This agreement is between **PandaDev** ("the Studio", support@pandadevhub.com) and _____ ("the Client", _____).

2. The pilot

- _____
- _____
- _____
- _____
- **Length:** _____ weeks, from _____ to _____.
- **What success looks like:** _____

3. Price

- **Fixed price for the pilot:** \$_____ (50% on signing, 50% at the final demo).
- Work outside section 2 is charged at **\$65 per hour**, only with the Client's written approval.

4. At the end of the pilot

The Studio demonstrates the result and shares a short report: what worked, what did not, and a quote for the full project. The Client then decides:

- ☐ To continue: a full project agreement is signed and _____% of the pilot price is taken off it.
- ☐ To stop: no further payment is owed beyond this agreement.

5. Ownership and limits

A pilot is a test, not a finished product. It may not be secure, fast or complete enough for real customers and should not be used with real personal data unless agreed in writing. Once the pilot is paid for, the Client owns the pilot code written for it; the Studio keeps its own reusable tools and libraries.

6. Governing law

This agreement is governed by the laws of the place where the Studio is registered. Electronic signatures are binding.

Signatures

CLIENT

Name:
Date:

FOR THE STUDIO

Name:
Date: